# EFFORT (ESS CASE STUDIES



# **About the Company:**

WorkCare is the nation's largest physician-owned and managed occupational health services company around the globe.

President & CEO Peter Greaney, M.D., founded WorkCare more than 30 years ago around two principles:

- 1. Workers with a healthy attitude are productive workers
- 2. Employers benefit when they protect their employees from harm and respond quickly to workplace accidents, injuries and illnesses

Over three decades, WorkCare has repeatedly proven these principles are sound across all sizes and types of industries.

# About WorkCare's Environment

- 275+ Employees
- 4 Office Locations
- 50+ home workers
- 30+ Servers
- 18 unique applications running
- Highly sensitive data stored and sent electronically
- Hybrid solution some servers are on site



## **COMPANY PROFILE**

## **AT A GLANCE**

#### PROBLEM:

WorkCare was searching for a complete solution to a variety of technology issues, but the number one reason they came to Effortless was because they were facing mounting concerns in the area of compliance from its growing list of clients including Fortune 50 companies and other leading multinational corporations, as well as private small- and medium-sized businesses in all types of industries.

Making changes across multiple locations with varied staff members was frustrating to senior management. The infrastructure was failing to cope with expansion of the business and lack of advanced security, reliable disaster recovery, and data backup – all while they were faced with inadequate speed and efficiency of IT Infrastructure. Security – both HIPAA and PCI compliance needs had to be strongly addressed in all solutions.

#### **SOLUTION:**

- A centralized HIPAA and SOC 2 Type 1 Compliant cloud-based desktop solution, that virtualized the servers, applications, and each user's workstations.
- Advanced security with Effortless Defense<sup>™</sup>.
- Secure sending and receiving of emails with Effortless Encrypt™.
- Remotely managed Effortless Wi-Fi<sup>™</sup> in all locations.
- Full user support with USA-Based Effortless Engineering Team.
- We work with all third party vendors
- Badge access/keycards are managed by Effortless

#### •

## **PROJECT DURATION:**

Three months for the ClearSky™ Environment migration into the Effortless Suite™ of Cloud Solutions.



## THE CHALLENGE

# **The Biggest Problems Before Effortless**

- Compliance requirements placed on WorkCare by a new national pharmacy required extensive compliance actions
- No access to qualified IT support for multiple locations
- Unreliable disaster recovery and backup plans
- Inadequate speed and efficiency of global changes to infrastructure
- Need for advanced security and protection of sensitive patient data
- · Aging infrastructure
- Reliability
- Not enough personnel needed to hire
- · Difficulty managing workstations
- Ticket counts low

# THE COSTS INVOLVED.

The cost before and after using Effortless has decreased significantly. According Randy Muyargas, Vice-President of Information Security & Technology, saving money month-to-month on tech costs was an added benefit of the company's use of Effortless. "Making the Effortless switch saved us about 20%, and that was something we couldn't have factored in. Partly that is because we didn't realize how much of the staff's labor cost was going to IT. That, plus my time that was spent dealing with all the issues. Really, all our goals were met at once." said Mr. Muyargas.



WORKCESS WORRYCESS EFFORTCESS



# THE NUMBERS



## **15% INCREASE IN PRODUCTIVITY**

Being able to log in to the company's applications from any location or device allows managers and staff to spend more time working with clients. That, and everything is applied to all the company's users globally, not one at a time.

### 90% INCREASE IN SPEED ADDS/MOVES/CHANGES

The speed of adding and removing employees to the system is important to WorkCare. Mr. Muyargas said "The speed of Effortless is incredible. For example, it now only takes 45 minutes to bring on a new staff member with their Effortless Desktop™. And while we have very little turnover, for the few situations we have had, just a quick call and the crew at Effortless has the account on lock down."

## **100% INCREASE IN PEACE OF MIND**

The switch to Effortless means that now WorkCare has a single source for all their IT needs. And the unique way Effortless provides all the support and infrastructure.





## **STORAGE**

Effortless Desktops™ provide WorkCare vast amounts of secure, HIPAA and SOC compliant storage, with additional always available; therefore, as the organization scales up, so does its capacity for state-of-the art storage. Our data center was



## **DISASTER RECOVERY & BUSINESS CONTINUITY**

Effortless provides disaster recovery and backup at a highly effective rate.



## **SPEED AND EFFICIENCY**

Effortless Desktops™ provide this multi-location enterprise instant access to the applications they need. The solutions provided by Effortless increase the accountability of the staff and the collaborative ability of WorkCare.



## **ADVANCED SECURITY**

WorkCare makes use of Effortless Defense™ which provides zero-day vulnerability and advanced protection which include enterprise firewall, spam, and antivirus, but goes beyond with sandbox-based detection techniques and a behavioral engine with machine learning. These additional security measures fulfill the goals WorkCare has for defense against cyber-threats and protection of customer's valuable personal data.

"Effortless was there with us every step of the way to make our migration successful. They were flexible and responsive to our business needs and issues throughout the process."



Randy Muyargas
Vice-President, Information Security & Technology
WorkCare Inc.