

FIVE  
**5X**  
M R C

- 1) HOSTED PBX (2+ SEATS)
- 2) INTEGRATED VOICE
- 3) DIRECT ROUTING
- 4) SIP TRUNKS
- 5) IP PRI

THREE  
**3X**  
M R C

- 1) HOSTED PBX (1 SEAT)
- 2) SD-WAN
- 3) SOPHOS SECURITY

**POTS & POTS REPLACEMENT**

**3-YEAR: \$40/LINE**

**1-YEAR: \$10/LINE**

**COMPLETE LIST OF Q4 2022  
PARTNER SPIFFS**

Product	3 Year Term	1 Year Term	Month to Month	Residual
Hosted PBX (2+ Seats)	5X		3X	35%
Integrated Voice	5X		3X	
Direct Routing	5X			
SD-WAN	3X	1X		
SIP Trunks	5X			
IP PRI	5X			
VTN Anywhere	1X			
VoIP 800	1X			
POTS Replacement	\$40/line	\$10/line		
Hosted PBX 1 Seat	3X			
Security	3X	1X		
Cloud Security	1X			
Internet Wireless	1X			
Cloud Fax	1X			
POTS	\$40/line	\$10/line		
TSaaS	5%	5%		

**SPIFF Terms & Conditions**

- Under this program, selling agents who are directly contracted in good standing with BullsEye or Lingo are eligible to participate.
- Moves, Changes, Upgrades, Downgrades, and Reconfigurations are not eligible.
- May be modified for deals that are given special pricing rates; Sales requiring special pricing must have prior written approval for SPIFF eligibility.
- UCaaS SPIFF applied to all UCaaS MRCs excluding regulatory fees.
- Promotion is valid for Hosted PBX, SIP, and PRI orders with a 3-year term only
- SPIFFs are paid in month 3 for completed installations per physical location after receiving the first 2 months of payment from the customer
- SPIFFs and Residual Commissions are not paid on equipment
- SPIFFs are calculated monthly and will be distributed via the standard commission payout process as outlined in the Authorized Distributor Agreement.
- Services terminated within the first 12 months of a Month-to-Month, 1-year, 3-year or 5-year term will be charged back 100% of the SPIFF. POTS SPIFF claw-back is excluded for migration to BullsEye VoIP or other POTS solutions.
- Maximum SPIFF Payout per product per client: \$100,000.

- Promotion runs from **October 1 – December 31, 2022**
- May be modified for deals that are given special pricing rates; Sales requiring special pricing must have prior written approval for SPIFF eligibility.
- MRC promotions applied to **3-year term only**
- Promotion is valid for POTS orders with **1 & 3-year term**
- Promotion is valid for POTS Replacement orders with **1 & 3-year term**

**CONTACT YOUR CHANNEL MANAGER TO LEARN MORE**