



WARM UP WINTER WITH **RED** HOT SPIFFS

Flexible to help you **win**.

9X **Earn up to 9X on Pro Seats with Teams Integration**
List price, no discounts. Spiff decreases if discounts applied.

7X **Earn up to 7X on Standard or Pro Seats**
List price, no discounts. Spiff decreases if discounts applied.

4X **Earn up to 4X on SIP**
4X at list price, no discounts.
Spiff decreases if discounts applied.

3X **Earn up to 3X with Free Phones**
3X with VVX250, 2X with VVX411, 1X with VVX350
*Phone models subject to change based on inventory available.

1X **Earn 1X on Bubble by Broadvoice**
Applies only on Bubble by Broadvoice.

1X **Earn 1X on Velo-Cloud SD-WAN**
Applied only on Velo-Cloud SD-WAN when sold with Standard or Pro Seats at standard rates.



The Fine Print:

9X SPIFF applies on b-hive Pro seats with Teams Integrations at published rates. Microsoft Teams Integration must be active at the time that the customer is pushed to billing and validated through Broadvoice's back-office systems. 7X SPIFF applies to Pro Seats at Standard Seat promotional rates. Includes Call Center and Premium Services. No minimum to qualify. Discounts on a la carte features will impact SPIFF amount. Free phone promo includes one free phone rental per seat. Spiff 3X on the Poly VVX 250, 2X on the Poly VVX411, 1X on the Poly VVX350. *Phone models subject to change based on inventory available. Applies to all standard and pro seats. When mixing and matching phones, the SPIFF will be paid at the rate for the highest model phone on the account. The free phone rental is for the duration of the customer relationship. Non-standard requests require SPIFF approval. Services must be contracted on a 3-year term. For new customer orders or new location orders for existing customers. SPIFF applies to add orders within 30 calendar days of the initial billing on the new order or new location and will be paid at the SPIFF multiplier earned at the time of the original order. Under the call path pricing model, the ratio must be no more than 3 seats per 1 call path. Metered Seats, Hardware, Usage, Toll-Free packages, toll free numbers, and DIDS do not qualify for SPIFF. SIP SPIFF applies to SIP packages only (i.e., DIDS, usage do not qualify). 1X SD-WAN incentive is only for VeloCloud. No other SD-WAN products are eligible for this SPIFF. Five trunk minimum. Canceled or disconnected orders during the life of the original term will result in a SPIFF chargeback. SPIFF will be paid within the first commission cycle following customer billing. For all promotions, discounted orders on seats do not qualify.

Promotion effective January 1 through March 31, 2022. To qualify, all sales must be customer signed, submitted, and recorded in Broadvoice systems on or before March 31, 2022.